

Case Study



Delhi Based Auma Café Uses FortuneNEXT 6i R&B for last 3 years and sees Many Benefits

► About Auma Café

Located in the upscale DLF Emporio of Delhi, Auma Café is a standalone restaurant that was set up in 2011. The 100 cover restaurant offers Italian, Mediterranean and Thai cuisine, and its sleek, glossy ambiance is excellent for a relaxed meal for two or a larger family outing. Auma Café has been using [FortuneNEXT6i R&B](#) from IDS NEXT since its inception.

“The benefits of using IDS NEXT’s Fortune NEXT 6i R&B has been tremendous,” said General Manager – Operations, Rahul Vasudeva.



“FortuneNEXT 6i R&B consolidates the entire restaurant operations seamlessly and is a vital instrument to enable the management to extract intelligence and continuously analyse and adjust sales strategy”

- Mr Rahul Vasudeva, General Manager – Operations.

► Modules of FortuneNEXT6i R&B

FortuneNEXT6i R&B has four modules namely,

- Point of Sale
- Accounts Receivable
- Materials Management
- Food & Beverage Costing

► Benefits of FortuneNEXT6i R&B to Auma Café Staff

The solution suite is user-friendly, intuitive, and restaurant staff began using the software with minimal training. It lets restaurant staff add in data quickly. It also effectively automates and records large number of restaurant processes.



► Benefits of FortuneNEXT6i R&B to Auma Café Management

IDS NEXT Restaurant software is also feature rich. It collects a host of data and generates a large number of reports that the restaurant management accesses. The management can view number of guests visiting the restaurant each day, guest spend, credit and cash transactions, percentage of discounts given, amount of service tax payable to the government, service charge and net sales made by the restaurant.

“The point of sale module helps us improve our revenue. For example we can determine which session – lunch, snacks or dinner brings in the maximum revenue. We can then launch promotional schemes accordingly,” said Mr Rahul Vasudeva, General Manager – Operations.

“The point of sale module also helps us locate high selling, moderate selling and slow selling items and put in place a plan to popularize certain foods,” he added.

“Each module of FortuneNEXT 6i R&B comes with its own benefit. The materials management module is crisp and accurate and lets us plan better,” said Mr Rahul Vasudeva.

► Benefits of FortuneNEXT6i R&B to Auma Customers

Customers have also benefited as Auma Café started using FortuneNEXT6i R&B. The software has helped the restaurant better understand its customers and launch schemes that facilitate guest retention.



“In the last three years that we have been using FortuneNEXT6i R&B, the software has helped us enhance guest satisfaction, operational efficiency, staff productivity and revenue. What also stands out is that we have been able to consistently access IDS NEXT assistance quickly whenever needed”

- Mr Rahul Vasudeva, General Manager – Operations

► Key Features of FortuneNEXT6i R&B

- PA DSS Certified software
- Controlled production cost
- Table layout & reservation
- Integrated guest history
- Touch based PoS
- Remote KOT/BOT printing
- Interface to fine dining e-menu app, [Envy Dine](#)

► Business Benefits of FortuneNEXT6i R&B

- Faster and smoother service
- Increased automation for faster service
- Optimized use of manpower
- Increased customer delight
- Reduced revenue leakage

FortuneNEXT 6i R&B is an ideal software for F&B outlets. It enables outlets to streamline operations, and improve efficiency and productivity at all levels in a restaurant. FortuneNEXT 6i R&B's comprehensive capabilities free staff from mundane tasks, enabling them to offer more personalized service to diners. FortuneNEXT 6i R&B is an important solution that can enhance your guests' dining experience and aid in Customer Relationship Management.

About IDS NEXT

IDS NEXT, is a global leader in providing ERP and total technology solutions for the Hospitality and Leisure industries. With a track record that spans 26+ years, we have earned the trust of over 3200 customers globally, and have with a strong presence in 40 countries across South Asia, Middle East, Asia Pacific and Africa. IDS NEXT's clients include Ramada Hotels, ETA Star, Ramee, Sterling, Choice Hotels International, Swissôtel, Aitkens Spence, John Keells Group, Sarovar Hotels & Resorts, ITC Fortune Group, Royal Orchid Hotels, Pride Hotels, and many more.

Our portfolio of capabilities include Software Development, Mobility Solutions, Total Technology Solutions and a range of next generation software products that address every segment of the hospitality industry, including independent hotels, chain hotels, business hotels, resorts, clubs, service apartments, limited service and restaurants.

For more about us visit <http://idsnext.com/>